



**FLASH**

OCTOBER 2020

## IGNORE THE WHITE HOUSE; THE US'S ECONOMIC OUTLOOK DEPENDS ON CONGRESS AND COVID

*The world's economies are struggling with the ravages of a year unlike any in living memory. And the US is experiencing a presidential election like no other; yet whoever sits in the White House in January 2021, Congress will determine whether the next president can implement his agenda. Ahead of weeks of market volatility, with cash and government bonds offering negative yields, we argue that investors should stand ready to grab opportunities in equities.*

The race for the White House matters less than the fight to control Congress and the legislative agenda. From an economic point of view, regardless of how the Covid-19 pandemic develops, the presidential race will not alter the need to focus on recovery. Despite the geopolitical tensions and stakes for US democracy, we therefore do not see a scenario after 3 November that would significantly change the American economy's underlying health, nor the global 'Japanification' picture of historically-low interest rates and growth.

A clean sweep by one party of the Presidency, the House of Representatives and the Senate would, we believe, be the most market-disruptive outcome, by giving the next administration a free hand in shaping the US legislative agenda. But this is not our expectation. We anticipate a still-split Congress that would limit the ambitions of either president. Under current polling, we think that this Congressional status quo is the most likely result, and will be driven by disagreements over handling the pandemic.

PRESIDENTIAL ELECTION	BIDEN ELECTED PRESIDENT		TRUMP RE-ELECTED PRESIDENT	
CONGRESS ELECTIONS	Democrats win majority in Senate and keep the House	Democrats keep majority in the House and Republicans keep majority in the Senate	Democrats keep majority in the House and Republicans keep majority in the Senate	Republicans win majority in the House and keep the Senate
POLITICAL IMPLICATIONS	Possible full implementation of Democrat program	Continuation of Gridlock	Continuation of Gridlock	Geopolitical and global trade tensions Risk of social unrests
MARKET IMPACT	Disruptive for markets (drastic change in economic policies)	Continuity for market environment	Continuity for market environment	Disruptive for markets (geopolitical and trade risks)

Polls and bookmakers all point to Democrat nominee Joe Biden winning the presidency, the Democrats retaining control of the House of Representatives and Republicans maintaining their Senate majority. President Donald Trump began to lag in opinion polls around the arrival of the pandemic in the US, which at the time of writing has killed almost 210,000 Americans.

Before March, Mr Trump was happy to run a re-election campaign on the strengths of the American economy and many investors anticipated a second Republican administration. Covid-19 has forced the President to switch tactics, stirring social and racial tensions while disclosures about his tax returns suggest that he literally cannot afford to lose. But Mr Trump cannot now avoid the subject of Covid-19. Just one month before the vote, the president has tested positive for the virus, triggering discussion around his capacity to lead, and campaign.

After the election, the greatest political risk for investors would be a contested result. Mr Trump has repeatedly cast doubt on the validity of the ballot and refused to commit to a peaceful handover. That sets the stage for legal challenges, social unrest and market volatility.

### A COVID-DRIVEN CONSENSUS

In the run up to the vote, investors should not be too distracted by the noise of the presidential campaign season. For all its polarized politics, in the US the pandemic has created a broad consensus around the need for the federal government to support businesses and wages.

With the Federal Reserve committed to maintaining very low interest rates, creating historically cheap financing conditions as it absorbs rising debts through asset purchase programs, whoever is elected president is likely to have fewer fiscal constraints than his predecessors.

The partisan differences then are not about whether to compensate firms and employees for their loss of income but how much to pay. This means that fiscal policy next year can be more proactive with fewer constraints on government spending, creating far-reaching possibilities for infrastructure projects.

Importantly, both candidates' agendas commit the US to lasting, significant public deficits. Even once a vaccine for Covid-19 is widely available, some economic sectors such as tourism, and entertainment will need continued government support, or downsize or disappear. The airline industry, for example, is not expecting a return to its pre-pandemic activity levels before 2023.

### CONTRASTING AGENDAS

Mr Trump arrived in office in January 2017 with an aggressive tax cut and promises to undermine the existing multilateral order. During his term, equity indices reached new highs and interest rates hit new lows. A second Trump administration may target further tax cuts, roll-over the trade tensions with China and Europe that so dominated markets before the pandemic and provoke more social unrest.

The priority for either administration will remain the still-fragile economic recovery, and until an economic recovery looks secure,

a Biden presidency would have little incentive to rush toward higher taxes. Especially as long as infrastructure spending remains cheap to finance under the Fed's current monetary policy.

Recovery permitting, Mr Biden wants to reverse a number of the business-oriented policies, as well as improve the US's international standing. He has campaigned for a program of broad government spending on infrastructure, healthcare, clean energy and education, totaling USD 7 trillion. That would be partly financed by a combination of increased corporate and personal taxes and savings on prescription drug prices. Implemented in full, the program would significantly raise public deficits and debt.

Some of Mr Biden's proposals, if and when eventually implemented, would therefore be negative for some stock market sectors. The prospect of raising the corporate tax rate from 21% to 28%, offsetting half of Mr Trump's 2017 cut, would trim S&P 500 earnings by as much as a high single digit. That could undermine those sectors that most benefitted from earlier tax cuts, such as financials and industrials. Democrat promises to reform the healthcare system, a higher priority than ever during the pandemic this year, are already reflected in pharmaceutical companies' prices. This said, a Biden administration would also look to unleash an ambitious spending plan, supporting renewable energies and large-scale infrastructure.

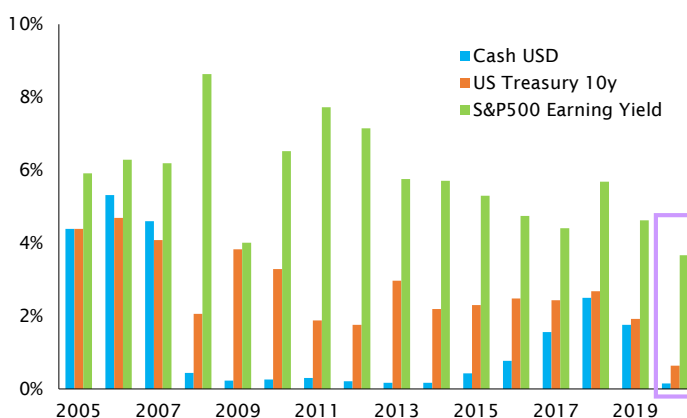
### POSITIONING PORTFOLIOS

Faced with these uncertainties, it would be highly risky to position portfolios for a specific election outcome already, especially if market volatility intensifies with a contested result.

Despite the political noise, we expect the currently favorable market environment that relies heavily on fiscal support and very accommodative monetary policies, to persist. Therefore, we do not see a scenario in which it would make sense to resort to holding cash or move to zero-yielding government bonds.

### NO PLACE TO HIDE!

Equities to remain supported by the absence of yield in cash and bonds



SOURCE: BANQUE SYZ, FACTSET. DATA AS OF 30.09.2020.

We continue then to invest in investment grade credit, which offers carry yield in this context, as it enjoys the Fed's implicit backstop. Secondly, we believe that it makes sense to hold diversifying assets such as gold, long-term government bonds or instruments that can benefit from the high volatility levels of coming weeks. We are keeping some exposure to equities, preferring quality companies with high levels of long-term free cash flow. Any period of intense volatility in the weeks ahead will offer opportunities to build or add exposure to such names.

This election's vitriol, the danger of social unrest, uncertainties over the president's Covid infection and a Supreme Court

appointment that threatens existing healthcare policies, will all keep financial markets on alert in the coming weeks. So while stock markets continue to benefit from very low rates and plentiful liquidity, they may react abruptly to the election outcome, depending largely on the make-up of Congress.

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**POSITIONING PORTFOLIOS - AN OVERVIEW OF KEY ASSET CLASSES**

ELECTION OUTCOME	BIDEN PRESIDENT & DEMOCRATIC SWEEP	BIDEN PRESIDENT & SPLIT CONGRESS	TRUMP PRESIDENT & SPLIT CONGRESS	TRUMP PRESIDENT & REPUBLICAN SWEEP
<b>PORTFOLIO ASSET ALLOCATION</b>	Underweight equity allocation, especially US exposure  Lower duration Favor US Inflation-Linked bonds and EUR credit  Weaker USD	Overweight equity allocation, supported by low rate environment  Neutral duration Positive for IG credit excluding Energy sector  Neutral USD	Overweight equity allocation, supported by low rate environment  Neutral duration Positive for USD credit (IG & HY)  Neutral USD	Overweight equity allocation, especially exposure to US cyclical, supported by low rate environment & business-friendly policies  Neutral duration Favor USD nominal long-term bonds and USD credit (IG & HY)  Neutral USD
<b>EQUITIES</b>	<b>FAVOR:</b> Asia markets (easing in global trade tensions) Infrastructure (Dem. program) Renewable energy (Dem. program)  <b>AVOID:</b> Conventional energy (Dem. program) Big Pharma (regulation in drug prices) Financials (regulation)	<b>FAVOR:</b> Asia markets (easing in global trade tensions) Infrastructure (Dem. program) Renewable energy (Dem. program) Big Tech (no change in current favorable environment)  <b>AVOID:</b> Big Pharma (regulation in drug prices)	<b>FAVOR:</b> US equities vs RoW markets Infrastructure (Rep. Program) Big Tech (no change in current favorable environment)  <b>AVOID:</b> European exporters (trade tensions & tariffs)	<b>FAVOR:</b> US equities vs RoW markets Infrastructure (Rep. Program) Conventional energy (Rep. Program) Financials (more deregulation)  <b>AVOID:</b> Agriculture-related sectors (global trade tensions) Renewable energy (Rep. program) European exporters (trade tensions & tariffs)
<b>RATES</b>	Higher USD long term rates Yield curve bear steepening on prospect of significant increase in public deficits and higher inflation  Favor Inflation-linked over nominal bonds as fiscal policy drive inflation expectations higher	Range-bound USD long term rates and yield curve slope given combination of accommodative monetary policy and structural lower growth and inflation  Favor nominal bonds over inflation-linked as inflation expectations set to remain low	Range-bound USD long term rates and yield curve slope given combination of accommodative monetary policy and structural lower growth and inflation  Favor nominal bonds over inflation-linked as inflation expectations set to remain low	Range-bound USD long term rates and yield curve slope given combination of accommodative monetary policy and structural lower growth and inflation  Favor nominal bonds over inflation-linked as inflation expectations set to remain low
<b>CREDIT</b>	Favor EUR credit over USD credit given less business-friendly environment (especially conventional Energy sector)	Positive for USD credit (excluding conventional Energy sector) given low-rate environment	Positive for USD credit given low-rate environment	Positive for USD credit (especially conventional Energy sector) given business-friendly environment
<b>FX</b>	Weaker USD on combination of low real USD rates and rising "twin deficits" (public and external balance)	Neutral USD due to stable real rate differentials and public deficit trends vs other main currencies	Neutral USD due to stable real rate differentials and public deficit trends vs other main currencies	Neutral USD due to stable real rate differentials and public deficit trends vs other main currencies
<b>COMMODITIES</b>	Higher Gold prices on rising inflation expectations and depressed real rates  Lower oil prices on higher supply from easing in geopolitical tensions	Range-bound Gold prices as real rates still depressed but inflation expectations remain low  Stable-to-higher oil prices supported by geopolitical tensions and global supply constraints	Range-bound Gold prices as real rates still depressed but inflation expectations remain low  Stable-to-higher oil prices supported by geopolitical tensions and global supply constraints	Range-bound Gold prices as real rates still depressed but inflation expectations remain low  Stable-to-higher oil prices supported by geopolitical tensions and global supply constraints